

Debt collection with STA Graydon



CIFS has a strategic alliance with STA Graydon, one of the world's leading collection agencies. Via a link from the CIFS website, policyholders have access – at extremely advantageous rates – to a service that helps them collect overdue accounts without compromising customer relationships. Debt recovery is undertaken by highly trained, proven professionals, supported by state-of-the-art technology.

STA Graydon was formed in 1955 and, with a network of offices around the world, has an international reputation. The company is a leading member of the UK Credit Services Association, the professional body ensuring ethical practice in the collection industry. Through its international presence it has a thorough understanding of different payment structures – so overseas collections can be handled effectively.

The online service displays information on debt placement and collection progress, supplies management reports and individual account updates and facilitates client-to-collector web messaging and file uploads. It can even facilitate claims by providing downloadable claims forms.

Every step in the collection process – including collectors' notes – may be viewed online and new instructions are immediately flagged to collectors by the system. The service is entirely scalable and can range from collection of single debts to whole-ledger receivables management.

CIFS policyholders benefit not only from specially negotiated, no-collection-no-commission rates but also receive a 5 per cent indemnity enhancement on debts placed with the STA Graydon service up to a maximum 95 per cent. In addition, your staff will be eligible for free training on collection and negotiation techniques and key credit management and policy compliance topics, delivered at informal, practical seminars around the country.

For further details and a demonstration of the STA Graydon service, visit the CIFS website. Or call 020 7903 7300.

Credit risk management without the risk

www.creditindemnity.com

